



[Name]  
[Address]

January 19<sup>th</sup>, 2014

Dear [Name]

I am writing to share an opportunity to participate in a new forest management program that is unique to Pictou County. The Private Land Management Program (PLMP) is a cooperative venture between ABL Timber Ltd. and Northern Pulp Nova Scotia Corporation. The purpose of the program is to provide woodlot owners with technical and financial support to foster resilient woodlots that can provide a source of income and other long term sustainable benefits for themselves, their families and the forest community.

As you are a woodlot owner within the county, you could qualify for one or more of the supported activities outlined in the included brochure.

The first step towards participating in the program is an on-site consultation, to complete a general review of your forest property and provide us with the opportunity to discuss your forest management objectives and the PLMP program. There are no costs or obligations at this stage but if both parties agree to work together, the program will move forward as outlined at [www.abltimber.com](http://www.abltimber.com) (PLMP link).

Although actively managing your woodlot may not be a priority for you at this time, the program can also support your woodlot passing more efficiently to your children/heirs. Without proper planning heirs can find themselves in the position of having to sell part of the family woodlot to cover taxes due at transfer. A proper woodlot management plan can help to avoid this. A good plan can also reduce taxes triggered by woodlot revenues.

As other landowners have yet to be contacted, it would be much appreciated if you could indicate your intentions using the mail-back form, attached to the brochure. Only a limited number of woodlots will be selected for inclusion in the program at this time.

Thank you for your consideration. We look forward to discussing the management possibilities for your forest land with you in the near future.

Please note that if we have not heard from you after 30 days from the date of this letter, your name will be removed from our list of possible program participants.

Marshall Bateman

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